

## PERIODIC DISCLOSURES

FORM NL-40

### Business Acquisition through different channels

Insurer: ECGC Limited

Date : 31.12.2017

Registration No. 124

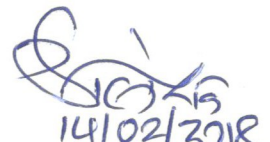
Date of Registration : 27th Sept. 2002


(Premium ` in Lakhs)


Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	0	0.00	0	0.00	0	0.00	0	0.00
3	Corporate Agents -Others								
4	Brokers	46	1,615.57	51	821.84	132	3,400.66	139	2,345.34
5	Micro Agents								
6	Direct Business	1,206	7,562.15	1,352	7,723.16	2,355	23,133.37	3,964	23,064.60
	Total (A)								
1	Referral (B)								
	<b>Grand Total (A+B)</b>	<b>1,252</b>	<b>9,177.72</b>	<b>1,403</b>	<b>8,545.00</b>	<b>2,487</b>	<b>26,534.03</b>	<b>4,103</b>	<b>25,409.94</b>

**Notes:**

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

  
 14/02/2018  
 M (NMD)  
 चंद्रशेखर प्र. भालेराव  
 Chandrashekar P. Bhaierao  
 क.सं./Emp. No. 943

  
 On leave  
 AGM (NMD)

  
 14/02/18  
 शिवाजी एम. नार्वेकर  
 GM (NMD)  
 Shivaji M. Narvekar  
 क.सं./Emp. No. 444